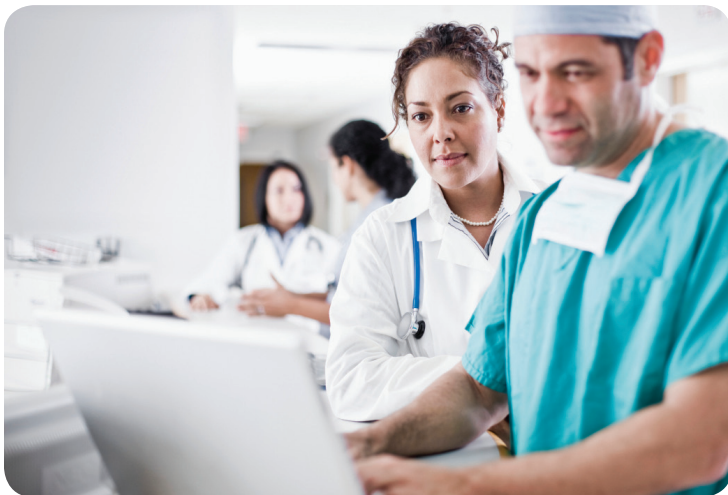


Healthcare Solutions

Healthcare providers face tough challenges today. Among them are rising costs, lower reimbursements, staffing shortages, regulatory deadlines, threats to quality of care and administrative inefficiencies. These challenges take resources away from their core activities.



Where We Come In

Xerox has expertise in all areas of healthcare operations, including:

- Information technology
- Financial administration
- Business operations
- Vendor products.

Using this broad depth of knowledge, we provide business strategies that help provider organizations deliver exceptional healthcare services – and let their people focus on their work.

Our Application Expertise

- Financial Systems
- Enterprise Resource Planning (ERP)
- Clinical Information Systems
 - Electronic Medical Record (EMR)
 - Computerized Practitioner Order Entry (CPOE)
 - Picture Archiving and Communication System (PACS)

Healthcare Solutions

Our Consulting Services

The install is complete. Now what? We offer a full range of consulting services that go beyond basic product support. We provide the strategic planning and integration solutions you need to optimize financial performance, business operations, patient care, technology and regulatory compliance across your enterprise.

Our consulting service areas include:

- Performance Improvement and Strategy
- Clinical Transformation and Readiness Assessments
- IT Strategy and Planning
- Implementation, Interim Staffing and Training
- IT Security and Systems Integration
- Systems Optimization and Workflow Redesign
- Supply Chain Management.

We support all major healthcare vendor systems, including:

- Cerner
- Eclipsys
- Epic
- GE Healthcare
- MEDITECH
- Siemens
- McKesson
- Lawson
- Kronos.

Our Revenue Cycle Management

To maintain your financial health, we provide financial performance improvement services that leverage over 60 years of revenue cycle management knowledge and expertise.

Our top industry professionals identify opportunities for performance improvement through associated workflows, business processes and IT systems. And our integrated solutions evaluate your revenue cycle performance in relation to our own best practices – and then identify significant revenue cycle enhancement opportunities and cash improvements.

Our integrated solutions cover the entire revenue cycle, including:

- Performance Improvement Solutions
- A/R Reduction and Conversion
- Full Business Office Outsourcing
- Self-Pay and Insurance
- Extended Business Office
- Collections.

Our service areas include:

- Revenue Cycle Performance Evaluation
- Charge Description Master (CDM) Review
- Medical Records Coding Audit and Education
- Denial Management
- A/R Recovery
- Business Process Redesign
- IT Planning, Selection and Implementation
- Revenue Cycle Outsourcing.

Our Analytic Solutions

We offer a full suite of MIDAS+ software solutions for care management, clinical decision support and provider information management functions.

Our MIDAS+ solutions provide real-time data sharing, to maximize workflow efficiency and reporting across your organization. A market leader, MIDAS+ is the tool of choice for over 850 clients nationwide. It's selected time and time again for its quality, versatility, flexibility, user-friendly operation and excellent technical support.

The MIDAS+ integrated suite of solutions includes:

- **MIDAS+ Care Management.** Integrated case, quality and risk management subsystems
- **MIDAS+ SmartConnect.** Automated discharge workflow and care continuum
- **MIDAS+ DataVision.** Comparative analysis against MIDAS+ national database
- **MIDAS+ Seeker.** Comprehensive medical staff management solution
- **MIDAS+ BedReady.** Full-featured capacity management
- **MIDAS+ JRepository.** Accreditation readiness assessment.

Our Transformational Outsourcing

To enhance quality of patient care while advancing operational efficiency, healthcare providers are embracing technology. We ensure your technology solution aligns with your overall organizational strategy to achieve optimal performance and clinical transformation.

You can trust us to improve performance and control IT costs while maintaining the integrity of your organization. Our clients regard us as a transformational partner with proven competencies, alliances, resources and strategies to achieve their IT and enterprise goals.

Our transformational outsourcing services include:

- Application Management
- Full-Service IT Outsourcing
- 24-Hour Help Desk
- Infrastructure Outsourcing
- Interim IT Management
- Remote Network Monitoring.

About Xerox

Xerox is the world's leading enterprise for business process and document management. Its technology, expertise and services enable workplaces – from small businesses to large global enterprises – to simplify the way work gets done so they operate more effectively and focus more on what matters most: their real business. Xerox offers business process outsourcing and IT outsourcing services, including data processing, healthcare solutions, HR benefits management, finance support, transportation solutions, and customer relationship management services for commercial and government organizations worldwide. The company also provides extensive leading-edge document technology, services, software and genuine Xerox supplies for graphic communication and office printing environments of any size. Xerox serves clients in more than 160 countries.

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